

<b>Qualification code</b>	<b>AUR501XX</b>
<b>Qualification title</b>	<b>Diploma of Automotive Management</b>
<b>Qualification description</b>	<p>This qualification reflects the role of individuals who undertake leadership and management roles in the automotive industry. It is suitable for entry into senior management roles in all sectors of the automotive industry.</p> <p>No licensing, legislative or certification requirements apply to this qualification at the time of publication.</p>
<b>Entry requirements</b>	This qualification may be accessed by direct entry.
<b>Packaging Rules</b>	<p><b>Total number of units = 12</b></p> <p>6 core units, plus</p> <p>6 elective units, of which:</p> <ul style="list-style-type: none"> <li>up to 6 units may be chosen from the Elective Units listed below</li> <li>up to 2 units may be chosen from a Certificate IV qualification or above in this Training Package or another endorsed Training Package or accredited course, provided that the units chosen contribute to the vocational outcome of this qualification and do not duplicate the outcome of another unit chosen for the qualification.</li> </ul> <p><b>CORE UNIT CODES AND TITLES</b></p> <ul style="list-style-type: none"> <li>AURAEA004 - Manage environmental and sustainability best practice in an automotive workplace</li> <li>AURAMA005 - Manage complex customer issues in an automotive workplace</li> <li>AURAMA006 - Contribute to planning and implementing business improvement in an automotive workplace</li> <li>BSBFIN501 - Manage budgets and financial plans</li> <li>BSBHRM413 - Support the learning and development of teams and individuals</li> <li>BSBWHS521 - Ensure a safe workplace for a work area</li> </ul> <p><b>ELECTIVE UNIT CODES AND TITLES</b></p> <ul style="list-style-type: none"> <li>AURAAA002 - Determine retail rates for automotive products and services</li> <li>BSBOPS505 - Manage organisational customer service</li> <li>BSBFIN401 - Report on financial activity</li> <li>BSBESB406 - Establish operational strategies and procedures for new business ventures</li> <li>BSBHRM415 - Coordinate recruitment and onboarding</li> </ul>

	<ul style="list-style-type: none"> <li>• BSBHRM528 - Coordinate remuneration and employee benefits</li> <li>• BSBSTR501 - Establish innovative work environments</li> <li>• BSBHRM413 - Support the learning and development of teams and individuals</li> <li>• BSBOPS502 - Manage business operational plans</li> <li>• BSBMKG552 - Design and develop marketing communication plans</li> <li>• BSBPRC402 - Negotiate contracts</li> <li>• BSBPEF501 - Manage personal and professional development</li> <li>• BSBTWK502 - Manage team effectiveness</li> <li>• TLIA0026 - Check and control records and documentation</li> <li>• TLIA5058 - Manage facility and inventory requirements</li> </ul>
<b>Qualification mapping information</b>	Supersedes and is equivalent to <i>AUR50116 Diploma of Automotive Management</i> .
<b>Links</b>	Companion Volume Implementation Guide is found on VETNet - <a href="https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=b4278d82-d487-4070-a8c4-78045ec695b1">https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=b4278d82-d487-4070-a8c4-78045ec695b1</a>

#### Modification History

Release	Comment
<b>Release 1</b>	This version was first released with AUR Automotive Retail, Service and Repair Training Package Version XX to incorporate updates to superseded core and elective units.